

ABO expands operations to North America, opening a new branch office in the USA

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ABO valve, a leading manufacturer of control, shut-off and check valves for industrial use, strengthens its position in North America, and expands its sales network by opening a new branch office and distribution center in Houston, TX - ABO Controls, LLC.

With this step, ABO responds to the need for local representation for existing customers in North America. *„Given its size, the North American market is demanding for logistics and requires local support. Our primary goal is to satisfy international customers who are accustomed to an individual approach and comprehensive services right here in North America”,* says Jimmy Tsiantopoulos, the Chief Operating Officer of ABO Controls. At the same time, the Houston operations staff plans to survey U.S. and Canadian markets, and actively seek new business opportunities.

ABO Control´s location in Houston, Texas is the ideal base for expansion of business activities in the United States and the adjacent Gulf of Mexico. Texas, economically one of the strongest states of the United States, is home to a large number of corporations, as well as smaller oil and gas service companies, who may become key partners for ABO´s new branch office in Houston. *„The opening of ABO Controls is a great step forward for our organization, and fits into our strategy of global network expansion. The new division will allow us to reach a large market that has a huge potential for new business development ”,* said ABO Vice President Miro Student.

„The valve business in North America is a strongly competitive environment, but we have decided to accept this challenge. The U.S. economy is one of the largest in the world, and in comparison with Europe, it offers several positive aspects – it is a

large, growing market with one central currency, where the population speaks one language and have a similar mentality", explains Student. Further, European made products have an excellent reputation overseas.

By establishing ABO Controls, the ABO group clearly reaffirms its position as a global player in the valve industry. At present, the ABO Group operates through direct representations in twelve countries in Europe, the Middle East, Asia and the Americas. In addition to the United States, ABO is preparing further expansion into new market, namely India.

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About ABO valve, s.r.o.:

ABO valve, s.r.o. is largest manufacturer of butterfly and check valves for industrial use in Czech Republic. The company was founded in 1993 as a subsidiary of Siwatec company - an important pumping and irrigation technology supplier in the region. The headquarters, as well as the main production facilities, are located in Olomouc, Czech Republic. ABO offers a wide product range, which includes butterfly valves for general and industrial use, double and triple offset high-performance valves, knife-gate valves, ball valves and safety valves for most demanding applications. Through its branch network, ABO exports products and services to more than 50 countries all over the world. The company places great emphasis on quality and innovation and has a number of European and international certificates including ISO 9001.

For more information please visit www.abovalve.com.